Marc Violante is the Director of Federal Market Strategies for the Wisconsin Procurement Institute (WPI), which is part of the federal government's efforts to assist businesses enter and expand their business through public contracts. He is responsible for a wide array of duties that focus on assisting businesses gain a better understanding of the federal marketplace and developing their strategies. Additionally, Marc assists with program outreach, conferences and provides tailored training. His background includes both military and commercial experience in engineering, manufacturing and managerial/administrative positions. He has over twenty five years' experience in government contracting including 14 years of related experience with the program in Illinois. Marc is a graduate of the United States Naval Academy and resides in Stevens Point, WI.